# San Francisco -- A Brief Summary

4/9/2013

- Compared to the previous month and the same month last year, **inventory** is down in all categories.
- Compared to the previous month **number of sales** is up in all categories  Compared to the same month last year, number of sales is down for single family homes and up for condos and 2-4 unit buildings.
- Compared to the previous month and **average sales prices** are up for all categories.   Compared to the same month last year average sales prices are up significantly for all categories.
- Interest rates remain at or near historic lows but there are signs rates are beginning to rise.

## Inventory

| | April 1st vs. March 1st 2012 | April 1st vs. March 1st 2013 | April 1st 2013 vs. April 1st 2012 |
|---|---|---|---|
| Single Family | ↓ 5% | ↓ 2% | ↓ 44% |
| Condos | ↓ 7% | ↓ 1% | ↓ 20% |
| 2-4 Units | ↑ 3% | ↓ 9% | ↓ 43% |

## Number of Properties Sold

| | March vs. February 2012 | March vs. February 2013 | March, 2013 vs. March, 2012 |
|---|---|---|---|
| Single Family | ↑ 1% | ↑ 47% | ↑ 27% |
| Condos | ↑ 68% | ↑ 48% | ↑ 4% |
| 2-4 Units | ↓ 21% | ↑ 50% | ↑ 32% |

## Average Sales Price

| | March 2013 vs. February 2013 | March, 2013 vs. March, 2012 |
|---|---|---|
| Single Family | ↑ 13% | ↑ 29% |
| Condos | ↑ 13% | ↑ 32% |
| 2-4 Units | ↑ 4% | ↑ 33% |

### *What does this mean to a buyer?*

Inventory remains at very low levels.  In most districts buyers have a limited selection with multiple offers common due to both low inventory and increased buyer interest.  While many buyers remain careful and are still looking for good value others are stepping up their offers on both price and terms to win.

### *What does this mean to a seller?*

Even though inventory is low, the combination of realistic pricing, location and condition remains key.  Current market knowledge is essential in order to establish a listing price that will be attractive.  If the objective is to sell the property in a reasonable period of time, when setting the listing price you should err toward the low side rather than pushing for premium pricing and let market forces drive the final sales price.

**Frank Bodnar**, DRE# 01247118
415-260-8427 | fbodnar@boldsf.com

**John Oldfield**, DRE# 01292184
415-762-9608 | joldfield@boldsf.com



1715 Polk Street
San Francisco, CA 94109

**Prudential** California Realty

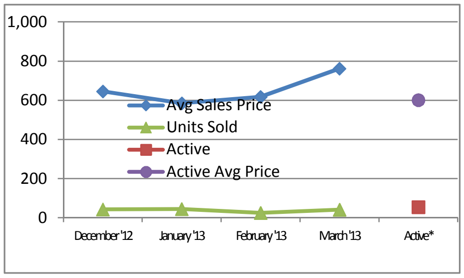
Fine Homes International

# San Francisco Market Analysis

4/9/2013

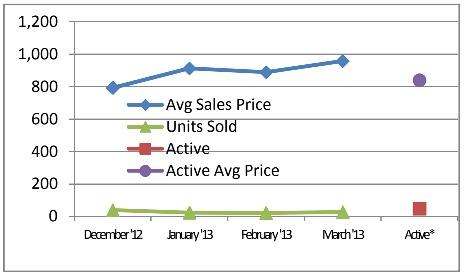
## Single Family, 2BR 1BA

| | Total Buildings Sold | Average | Low | High | Median | Average Days on Market | Premium |
|---|---|---|---|---|---|---|---|
| December '12 | 43 | $645 | $125 | $1,050 | $650 | 34 | 109% |
| January '13 | 45 | $585 | $275 | $975 | $590 | 40 | 109% |
| February '13 | 25 | $618 | $326 | $870 | $581 | 29 | 115% |
| March '13 | 42 | $762 | $144 | $1,400 | $748 | 40 | 114% |
| Active* | 55 ▼ | $601 ▼ | $300 | $1,095 | $599 ▲ | 60 ▼ | |



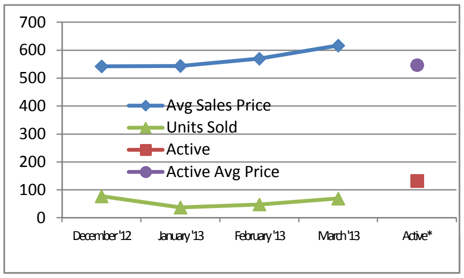

## Single Family, 3BR 2BA

| | Total Buildings Sold | Average | Low | High | Median | Average Days on Market | Premium |
|---|---|---|---|---|---|---|---|
| December '12 | 39 | $793 | $234 | $1,800 | $768 | 53 | 103% |
| January '13 | 24 | $913 | $420 | $2,160 | $795 | 52 | 102% |
| February '13 | 22 | $889 | $439 | $1,420 | $873 | 52 | 105% |
| March '13 | 27 | $958 | $390 | $1,855 | $950 | 37 | 114% |
| Active* | 49 ▲ | $840 ▲ | $175 | $2,850 | $749 ▼ | 49 ▲ | |



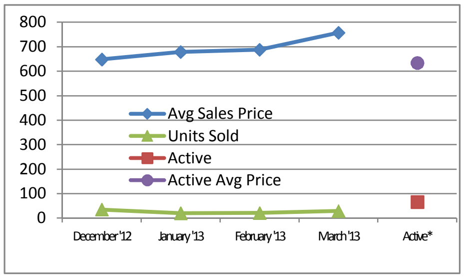

## Condo/TIC, 1BR 1BA

| | Total Units Sold | Average | Low | High | Median | Average Days on Market | Premium |
|---|---|---|---|---|---|---|---|
| December '12 | 77 | $542 | $120 | $1,545 | $525 | 64 | 102% |
| January '13 | 37 | $544 | $179 | $839 | $549 | 62 | 101% |
| February '13 | 48 | $570 | $185 | $1,600 | $570 | 59 | 104% |
| March '13 | 69 | $617 | $200 | $1,160 | $610 | 39 | 106% |
| Active* | 132 ▲ | $547 ▼ | $169 | $1,537 | $547 ▼ | 72 ▲ | |



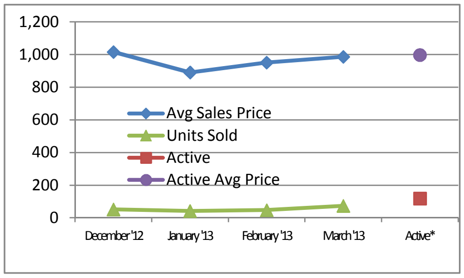

## Condo/TIC, 2BR 1BA

| | Total Units Sold | Average | Low | High | Median | Average Days on Market | Premium |
|---|---|---|---|---|---|---|---|
| December '12 | 35 | $648 | $275 | $950 | $640 | 58 | 104% |
| January '13 | 20 | $679 | $300 | $894 | $720 | 74 | 104% |
| February '13 | 21 | $688 | $390 | $950 | $693 | 49 | 104% |
| March '13 | 29 | $757 | $270 | $1,100 | $730 | 51 | 104% |
| Active* | 66 ▲ | $634 ▼ | $150 | $1,099 | $644 ▼ | 73 ▼ | |




## Condo/TIC, 2BR 2BA

| | Total Units Sold | Average | Low | High | Median | Average Days on Market | Premium |
|---|---|---|---|---|---|---|---|
| December '12 | 52 | $1,016 | $330 | $2,380 | $933 | 58 | 100% |
| January '13 | 42 | $891 | $320 | $1,731 | $848 | 60 | 101% |
| February '13 | 47 | $951 | $270 | $1,649 | $913 | 43 | 101% |
| March '13 | 74 | $987 | $318 | $1,725 | $954 | 35 | 104% |
| Active* | 118 ▼ | $998 ▲ | $78 | $4,625 | $882 ▲ | 46 ▲ | |




**Monthly updates available at:** **WWW.BOLDSF.COM**

▲ indicates an increase from last month

▼ indicates a decrease from last month

*"Active" information as of 4/8/2013.

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**Frank Bodnar**, DRE# 01247118
415-260-8427 | fbodnar@boldsf.com

**John Oldfield**, DRE# 01292184
415-762-9608 | joldfield@boldsf.com

**1715 Polk St.**
**San Francisco, CA 94109**

# San Francisco Market Analysis
## by District

4/9/2013

(Number of Bldgs - Avg Price)

### Single Family, 2BR 1BA

| District | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|---|---|---|---|---|---|---|---|---|---|---|
| December '12 | - | 11 - 718 | 3 - 493 | 3 - 693 | 4 - 959 | - | - | 1 - 810 | 6 - 747 | 15 - 469 |
| January '13 | 2 - 770 | 12 - 695 | 3 - 542 | 3 - 611 | 2 - 775 | - | - | - | 5 - 574 | 18 - 475 |
| February '13 | 1 - 773 | 2 - 763 | 1 - 477 | 5 - 698 | - | - | - | - | 3 - 751 | 13 - 533 |
| March '13 | 2 - 985 | 10 - 753 | - | 3 - 949 | 7 - 1,020 | - | - | - | 6 - 880 | 14 - 516 |
| Active* | 1 - 699 | 12 - 683 | 7 - 613 | 3 - 732 | 2 - 907 | - | - | - | 8 - 706 | 22 - 465 |

### Single Family, 3BR 2BA

| District | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|---|---|---|---|---|---|---|---|---|---|---|
| December '12 | 3 - 835 | 7 - 816 | 6 - 694 | 7 - 830 | 3 - 1,023 | 2 - 1,081 | 1 - 1,800 | - | 1 - 980 | 9 - 524 |
| January '13 | 3 - 796 | 7 - 893 | 1 - 975 | 2 - 874 | 3 1,386 | - | 1 - 2,160 | - | - | 7 - 604 |
| February '13 | 3 - 1,064 | 5 - 805 | 1 - 660 | 3 - 1,050 | 3 1,198 | - | - | - | 3 - 928 | 4 - 535 |
| March '13 | 2 - 632 | 6 - 883 | - | 4 - 1,150 | 4 1,243 | - | 1 - 1,500 | - | 3 - 1,090 | 7 - 624 |
| Active* | 1 - 1,625 | 11 - 749 | 7 - 655 | 9 - 878 | 5 - 1,213 | 1 - 749 | 1 - 2,150 | 1 - 2,850 | 1 - 1,150 | 12 - 486 |

### Condo/TIC, 1BR 1BA

| District | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|---|---|---|---|---|---|---|---|---|---|---|
| December '12 | 3 - 520 | - | - | 2 - 342 | 13 - 522 | 6 - 484 | 6 - 587 | 17 - 633 | 28 - 542 | 2 - 168 |
| January '13 | 1 - 525 | 1 - 325 | 1 - 312 | 1 - 217 | 4 - 488 | 3 - 504 | 4 - 713 | 10 - 572 | 11 - 593 | 1 - 179 |
| February '13 | 6 - 508 | - | 1 - 320 | 1 - 389 | 6 - 463 | 3 - 606 | 5 - 650 | 12 - 611 | 13 - 633 | 1 - 215 |
| March '13 | - | - | 2 - 266 | 3 - 338 | 9 - 548 | 15 - 534 | 8 - 714 | 5 - 710 | 27 - 698 | - |
| Active* | 2 - 472 | 5 - 709 | 3 - 238 | 5 - 364 | 20 - 522 | 6 - 510 | 14 - 633 | 26 - 549 | 43 - 616 | 8 - 277 |

### Condo/TIC, 2BR 1BA

| District | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|---|---|---|---|---|---|---|---|---|---|---|
| December '12 | 5 - 625 | 1 - 665 | - | - | 11 - 691 | 7 - 653 | 2 - 878 | 3 - 685 | 6 - 504 | - |
| January '13 | 3 - 654 | - | - | - | 7 - 749 | 3 - 498 | 2 - 907 | 1 - 760 | 4 - 575 | - |
| February '13 | 4 - 663 | - | - | 1 - 390 | 5 - 642 | 3 - 757 | 3 - 689 | 2 - 781 | 3 - 763 | - |
| March '13 | 4 - 883 | 1 - 514 | - | - | 7 - 761 | 7 - 787 | 2 - 827 | 3 - 715 | 5 - 654 | - |
| Active* | 7 - 615 | 3 - 624 | - | - | 12 - 739 | 6 - 669 | 3 - 783 | 15 - 718 | 16 - 528 | 4 - 250 |

### Condo/TIC, 2BR 2BA

| District | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|---|---|---|---|---|---|---|---|---|---|---|
| December '12 | 1 - 565 | - | - | 2 - 528 | 5 - 1,010 | 2 - 908 | 7 - 1,054 | 11 - 1,022 | 23 - 1,081 | 1 - 330 |
| January '13 | 2 - 527 | - | - | - | 3 - 857 | 1 - 965 | 2 - 765 | 8 - 902 | 23 - 1,060 | 3 - 341 |
| February '13 | 2 - 503 | - | 1 - 270 | 1 - 490 | 4 - 965 | - | 4 - 1,166 | 9 - 1,055 | 25 - 983 | 1 - 367 |
| March '13 | 2 - 802 | 1 - 600 | 2 - 415 | - | 5 - 910 | 9 - 889 | 8 - 1,334 | 14 - 1,082 | 31 - 990 | 2 - 339 |
| Active* | 3 - 690 | - | 2 - 287 | - | 10 - 890 | 11 - 809 | 14 1,174 | 28 - 1,281 | 41 - 1,005 | 9 - 428 |

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**Frank Bodnar**, DRE# 01247118
415-260-8427 | fbodnar@boldsf.com

**John Oldfield**, DRE# 01292184
415-762-9608 | joldfield@boldsf.com

**1715 Polk St.**
**San Francisco, CA 94109**

**Prudential**
**California Realty**

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# San Francisco Market Analysis

4/9/2013

## 2 Flat

| | Total Buildings Sold | Average | Low | High | Median | Average Days on Market | Premium |
|---|---|---|---|---|---|---|---|
| **December '12** | 39 | $1,181 | $469 | $3,150 | $1,150 | 56 | 106% |
| **January '13** | 15 | $1,052 | $273 | $1,675 | $1,000 | 108 | 106% |
| **February '13** | 17 | $1,241 | $600 | $1,819 | $1,275 | 45 | 110% |
| **March '13** | 28 | $1,187 | $478 | $4,150 | $1,068 | 64 | 107% |
| **Active*** | 60 ▼ | $1,412 ▲ | $289 | $5,495 | $1,250 ▲ | 107 ▲ | |

## 3 Flat

| | Total Buildings Sold | Average | Low | High | Median | Average Days on Market | Premium |
|---|---|---|---|---|---|---|---|
| **December '12** | 10 | $1,492 | $825 | $2,975 | $1,355 | 50 | 100% |
| **January '13** | 6 | $1,504 | $1,100 | $2,470 | $1,389 | 55 | 100% |
| **February '13** | 8 | $1,291 | $792 | $1,550 | $1,344 | 150 | 105% |
| **March '13** | 11 | $1,783 | $908 | $3,850 | $1,490 | 85 | 101% |
| **Active*** | 24 ▼ | $1,385 ▲ | $759 | $2,100 | $1,340 ▲ | 89 ▼ | |

## 4 Flat

| | Total Buildings Sold | Average | Low | High | Median | Average Days on Market | Premium |
|---|---|---|---|---|---|---|---|
| **December '12** | 13 | $1,233 | $770 | $1,700 | $1,300 | 52 | 101% |
| **January '13** | 5 | $1,053 | $745 | $1,400 | $1,150 | 88 | 100% |
| **February '13** | 5 | $1,518 | $1,221 | $1,925 | $1,359 | 69 | 110% |
| **March '13** | 6 | $1,380 | $858 | $2,625 | $1,139 | 60 | 108% |
| **Active*** | 18 ▲ | $1,451 ▼ | $330 | $2,495 | $1,448 ▼ | 78 ▼ | |

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# San Francisco Market Analysis

4/9/2013

## by District

## 2 Flat

(Number of Bldgs - Avg. Price)

| District | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|---|---|---|---|---|---|---|---|---|---|---|
| December '12 | 8 - 1,168 | 6 - 845 | 1 - 615 | 2 - 848 | 8 - 1,403 | 3 - 1,330 | 1 - 3,150 | 3 - 1,413 | 5 - 1,133 | 2 - 545 |
| January '13 | 4 - 1,202 | 3 - 1,145 | - | 1 - 650 | 2 - 1,255 | 1 - 1,200 | 1 - 1,675 | - | - | 3 - 498 |
| February '13 | 5 - 1,120 | - | - | - | 5 - 1,379 | 1 - 1,250 | 2 - 1,412 | 1 - 1,819 | 2 - 1,052 | 1 - 600 |
| March '13 | 8 - 1,133 | 4 - 998 | 1 - 570 | - | 5 - 1,388 | 3 - 1,086 | - | 1 - 4,150 | 3 - 1,151 | 3 - 604 |
| Active* | 12 - 1,384 | 11 - 1,025 | 1 - 965 | 2 - 978 | 11 - 1,455 | 3 - 1,253 | 6 - 2,957 | 2 - 1,598 | 5 - 1,817 | 7 - 592 |

## 3 Flat

| District | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|---|---|---|---|---|---|---|---|---|---|---|
| December '12 | 3 - 1,521 | - | - | - | 2 - 1,900 | 3 - 1,397 | - | 1 - 1,350 | 1 - 1,015 | - |
| January '13 | 1 - 1,100 | - | - | - | 2 - 1,338 | 1 - 1,357 | 1 - 2,470 | - | 1 - 1,421 | - |
| February '13 | - | - | - | - | 3 - 1,386 | 2 - 1,344 | - | 1 - 1,380 | 1 - 792 | 1 - 1,310 |
| March '13 | 2 - 1,420 | - | - | - | 3 - 2,016 | 4 - 1,261 | 1 - 3,850 | - | 1 - 1,825 | - |
| Active* | 4 - 1,425 | 2 - 1,092 | - | 1 - 1,099 | 4 - 1,612 | 1 - 998 | 1 - 1,499 | 1 - 1,449 | 8 - 1,481 | 2 - 980 |

## 4 Flat

| District | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|---|---|---|---|---|---|---|---|---|---|---|
| December '12 | 3 - 1,069 | 3 - 1,040 | - | 1 - 1,350 | 1 - 1,470 | 1 - 1,500 | 1 - 1,300 | 2 - 1,530 | 1 - 1,025 | - |
| January '13 | 1 - 1,150 | 1 - 1,160 | - | - | - | - | - | - | 2 - 1,073 | 1 - 810 |
| February '13 | 2 - 1,573 | - | - | - | 1 - 1,325 | 1 - 1,359 | - | 1 - 1,760 | - | - |
| March '13 | - | 1 1,388 | - | - | - | 2 - 2,163 | - | 1 - 838 | 1 - 890 | 1 - 840 |
| Active* | 1 - 1,590 | 3 - 1,246 | - | - | 5 - 1,596 | - | 3 - 2,292 | - | 5 - 1,078 | 1 - 550 |

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415-260-8427 | fbodnar@boldsf.com

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415-762-9608 | joldfield@boldsf.com

**1715 Polk St.**
**San Francisco, CA 94109**

# Annual Comparison of Units Sold

4/9/2013

| Year | # of units | Average | Low | High |
|---|---|---|---|---|
| ***2 Flats*** | | | | |
| 1996 | 468 | 397 | 100 | 1,800 |
| 1997 | 611 | 457 | 75 | 3,611 |
| 1998 | 654 | 549 | 120 | 2,550 |
| 1999 | 686 | 635 | 165 | 2,000 |
| 2000 | 608 | 833 | 145 | 5,500 |
| 2001 | 423 | 847 | 285 | 3,300 |
| 2002 | 578 | 872 | 315 | 3,125 |
| 2003 | 508 | 923 | 266 | 3,200 |
| 2004 | 635 | 1,112 | 365 | 3,550 |
| 2005 | 554 | 1,257 | 457 | 4,550 |
| 2006 | 423 | 1,307 | 417 | 3,500 |
| 2007 | 355 | 1,393 | 590 | 4,800 |
| 2008 | 283 | 1,284 | 350 | 3,450 |
| 2009 | 221 | 1,064 | 175 | 2,825 |
| 2010 | 274 | 1,116 | 205 | 5,500 |
| 2011 | 301 | 1,042 | 166 | 3,995 |
| 2012 | 367 | 1,120 | 285 | 4,650 |
| 2013* | 60 | 1,168 | 273 | 4,150 |
| ***3 Flats*** | | | | |
| 1996 | 143 | 496 | 130 | 1,535 |
| 1997 | 203 | 541 | 168 | 2,800 |
| 1998 | 230 | 633 | 161 | 2,900 |
| 1999 | 205 | 723 | 280 | 1,815 |
| 2000 | 181 | 1,027 | 235 | 5,483 |
| 2001 | 104 | 964 | 400 | 4,100 |
| 2002 | 169 | 1,021 | 417 | 4,950 |
| 2003 | 179 | 1,117 | 370 | 3,450 |
| 2004 | 182 | 1,273 | 600 | 3,700 |
| 2005 | 203 | 1,466 | 575 | 5,825 |
| 2006 | 155 | 1,474 | 775 | 3,950 |
| 2007 | 105 | 1,482 | 679 | 4,950 |
| 2008 | 73 | 1,483 | 440 | 3,300 |
| 2009 | 62 | 1,424 | 370 | 6,950 |
| 2010 | 76 | 1,200 | 465 | 3,693 |
| 2011 | 81 | 1,234 | 385 | 2,700 |
| 2012 | 116 | 1,296 | 305 | 3,550 |
| 2013* | 25 | 1,558 | 78 | 3,850 |
| ***4 Flats*** | | | | |
| 1996 | 91 | 464 | 150 | 1,070 |
| 1997 | 106 | 544 | 185 | 1,900 |
| 1998 | 126 | 616 | 285 | 2,450 |
| 1999 | 121 | 762 | 279 | 2,800 |
| 2000 | 107 | 946 | 400 | 1,750 |
| 2001 | 83 | 901 | 400 | 2,450 |
| 2002 | 94 | 983 | 325 | 2,900 |
| 2003 | 115 | 1,075 | 245 | 2,095 |
| 2004 | 119 | 1,279 | 510 | 3,500 |
| 2005 | 128 | 1,415 | 660 | 2,835 |
| 2006 | 93 | 1,386 | 740 | 2,850 |
| 2007 | 86 | 1,499 | 750 | 2,900 |
| 2008 | 55 | 1,442 | 560 | 5,000 |
| 2009 | 39 | 1,119 | 605 | 1,750 |
| 2010 | 52 | 1,133 | 480 | 2,040 |
| 2011 | 57 | 1,266 | 420 | 7,500 |
| 2012 | 73 | 1,303 | 495 | 3,150 |
| 2013* | 16 | 1,321 | 745 | 2,625 |

| Year | # of units | Average | Low | High |
|---|---|---|---|---|
| ***Single Family, 2br, 1ba*** | | | | |
| 1996 | 1,019 | 232 | 47 | 599 |
| 1997 | 1,142 | 262 | 56 | 651 |
| 1998 | 1,155 | 305 | 69 | 2,700 |
| 1999 | 1,154 | 360 | 129 | 1,390 |
| 2000 | 1,016 | 456 | 165 | 1,455 |
| 2001 | 851 | 487 | 165 | 1,379 |
| 2002 | 1,033 | 518 | 200 | 1,100 |
| 2003 | 1,018 | 553 | 260 | 1,300 |
| 2004 | 939 | 658 | 323 | 1,462 |
| 2005 | 884 | 749 | 370 | 1,535 |
| 2006 | 705 | 747 | 415 | 1,810 |
| 2007 | 597 | 755 | 365 | 1,465 |
| 2008 | 610 | 672 | 180 | 1,500 |
| 2009 | 620 | 602 | 115 | 1,750 |
| 2010 | 581 | 592 | 130 | 1,350 |
| 2011 | 628 | 541 | 120 | 1,500 |
| 2012 | 655 | 587 | 125 | 1,585 |
| 2013* | 112 | 658 | 144 | 1,400 |
| ***Single Family, 3br, 2ba*** | | | | |
| 1996 | 437 | 322 | 70 | 950 |
| 1997 | 536 | 357 | 128 | 1,300 |
| 1998 | 538 | 400 | 135 | 2,500 |
| 1999 | 555 | 484 | 75 | 1,795 |
| 2000 | 527 | 627 | 180 | 2,750 |
| 2001 | 447 | 623 | 302 | 3,100 |
| 2002 | 524 | 668 | 340 | 2,100 |
| 2003 | 581 | 706 | 350 | 1,905 |
| 2004 | 557 | 822 | 375 | 2,200 |
| 2005 | 582 | 929 | 395 | 2,650 |
| 2006 | 511 | 950 | 491 | 3,465 |
| 2007 | 401 | 987 | 448 | 2,800 |
| 2008 | 373 | 924 | 387 | 2,800 |
| 2009 | 390 | 794 | 279 | 1,900 |
| 2010 | 453 | 795 | 220 | 2,440 |
| 2011 | 460 | 776 | 130 | 2,027 |
| 2012 | 469 | 830 | 133 | 2,995 |
| 2013* | 73 | 922 | 390 | 2,160 |

| Year | # of units | Average | Low | High |
|---|---|---|---|---|
| ***Condo/TIC, 1br, 1ba*** | | | | |
| 1996 | 464 | 207 | 70 | 470 |
| 1997 | 572 | 232 | 69 | 590 |
| 1998 | 545 | 270 | 104 | 705 |
| 1999 | 540 | 319 | 125 | 725 |
| 2000 | 475 | 426 | 132 | 875 |
| 2001 | 390 | 400 | 193 | 1,200 |
| 2002 | 599 | 417 | 120 | 1,063 |
| 2003 | 667 | 423 | 210 | 1,295 |
| 2004 | 783 | 499 | 152 | 1,040 |
| 2005 | 843 | 580 | 218 | 1,700 |
| 2006 | 765 | 559 | 107 | 1,275 |
| 2007 | 750 | 560 | 183 | 1,500 |
| 2008 | 578 | 555 | 176 | 1,750 |
| 2009 | 482 | 496 | 157 | 1,480 |
| 2010 | 564 | 481 | 129 | 975 |
| 2011 | 588 | 475 | 99 | 1,208 |
| 2012 | 759 | 525 | 74 | 1,545 |
| 2013* | 153 | 585 | 179 | 1,600 |
| ***Condo/TIC, 2br, 1ba*** | | | | |
| 1996 | 176 | 265 | 100 | 500 |
| 1997 | 240 | 282 | 72 | 595 |
| 1998 | 214 | 348 | 133 | 1,075 |
| 1999 | 237 | 406 | 139 | 954 |
| 2000 | 248 | 531 | 199 | 1,600 |
| 2001 | 203 | 496 | 165 | 1,480 |
| 2002 | 294 | 527 | 249 | 1,095 |
| 2003 | 368 | 545 | 249 | 945 |
| 2004 | 437 | 628 | 225 | 1,420 |
| 2005 | 485 | 675 | 290 | 1,700 |
| 2006 | 473 | 669 | 182 | 1,535 |
| 2007 | 443 | 694 | 253 | 1,850 |
| 2008 | 325 | 697 | 150 | 1,250 |
| 2009 | 318 | 617 | 245 | 1,795 |
| 2010 | 293 | 648 | 75 | 1,185 |
| 2011 | 332 | 620 | 265 | 1,365 |
| 2013 | 360 | 657 | 160 | 1,400 |
| 2013* | 70 | 714 | 270 | 1,100 |
| ***Condo/TIC, 2br, 2ba*** | | | | |
| 1996 | 387 | 353 | 118 | 1,250 |
| 1997 | 472 | 381 | 150 | 1,205 |
| 1998 | 506 | 452 | 155 | 1,500 |
| 1999 | 533 | 521 | 175 | 1,815 |
| 2000 | 406 | 678 | 187 | 2,725 |
| 2001 | 387 | 658 | 280 | 2,450 |
| 2002 | 622 | 657 | 260 | 2,150 |
| 2003 | 773 | 653 | 299 | 2,500 |
| 2004 | 840 | 753 | 354 | 3,245 |
| 2005 | 750 | 878 | 270 | 2,500 |
| 2006 | 736 | 884 | 350 | 4,600 |
| 2007 | 682 | 916 | 137 | 2,750 |
| 2008 | 515 | 950 | 175 | 5,000 |
| 2009 | 490 | 799 | 282 | 2,550 |
| 2010 | 589 | 793 | 110 | 2,050 |
| 2011 | 626 | 771 | 228 | 3,100 |
| 2012 | 781 | 889 | 188 | 2,380 |
| 2013* | 162 | 952 | 270 | 1731 |

Prepared from data available from the San Francisco MLS
as of the date of this report. *Through March 31, 2013

Increase Decrease from previous year.

**Monthly updates available at: WWW.BOLDSF.COM**

**Frank Bodnar**, DRE# 01247118
415-260-8427 | fbodnar@boldsf.com

**John Oldfield**, DRE# 01292184
415-762-9608 | joldfield@boldsf.com

**1715 Polk St.**
**San Francisco, CA 94109**